

## **2011 POPCORN & CANDLE SALE TIMELINE**

- August 12 Deadline to Sign-up for 2011 Popcorn & Candle Sale. Reservations due to attend any of the three Council Kick-Off's.
- August 24 Lapeer County Kick-Off  
August 30 Genesee County Kick-Off  
September 1 Shiawassee County Kick-Off  
**NOTE:** If your unit is ordering Show-N-Deliver Popcorn, please plan on turning in your order at one of the three Kick-Off's.
- September 7 **Show-N-Deliver order deadline. These orders will be limited to 75% of your 2010 retail sales**
- September 24 **Popcorn & Candle Sale starts. Show-N-Deliver Popcorn Pick-up.** Show-N-Deliver popcorn will be available by APPOINTMENT ONLY through your district for pick-up. **We recommend your unit does not schedule any Show-N-Sell booths before 2:00 p.m.**
- Sept.25-Oct.28 Times will be available for units to pick up additional popcorn according to warehouse availability. **Units MUST pay cash, check or credit card at the time of pick up for additional popcorn orders through Tall Pine Council.**
- October 29 **Popcorn & Candle Sale Ends**
- November 3 Any unsold, unopened containers of Show-N-Deliver popcorn must be returned to the Genesee County warehouse from 3:00 p.m. – 7:00 p.m. **NO returns will be accepted after this date**
- November 3 Turn in your Take Order popcorn orders and Candle Orders. Must turn in copies of Master Record. Prize orders must be turned in on this date. Combine your total RETAIL sales for both Popcorn & Candle Sales to determine prize levels for Scouts. Show 'N Deliver money is DUE. 3% Cash option confirmed. You can place your prize order on the website [www.boyscouts-gcc.com](http://www.boyscouts-gcc.com)**
- November 19 **Popcorn & Candle Pick-Up.** Pick up your popcorn & candles by **appointment only** at the Genesee County Warehouse. Distribute popcorn & candles to your Scouts for delivery to their customers. Scouts will need their Take Order Form and Money Envelope when delivering to consumers.
- November 30 Any Unit's Prize order received from this date on will be charged for their prizes.
- ON OR BEFORE DECEMBER 1 PAYMENT DUE.** Turn in your popcorn & candle payment along with scholarship forms at your district turn-in location. Please pay your popcorn bill with **ONE CHECK** payable to **Tall Pine Council, BSA. Units paying late will be charged 2% extra per month on balance owed.**
- December 2 No Prize Orders will be accepted after this date, excluding defective or damaged prizes.**